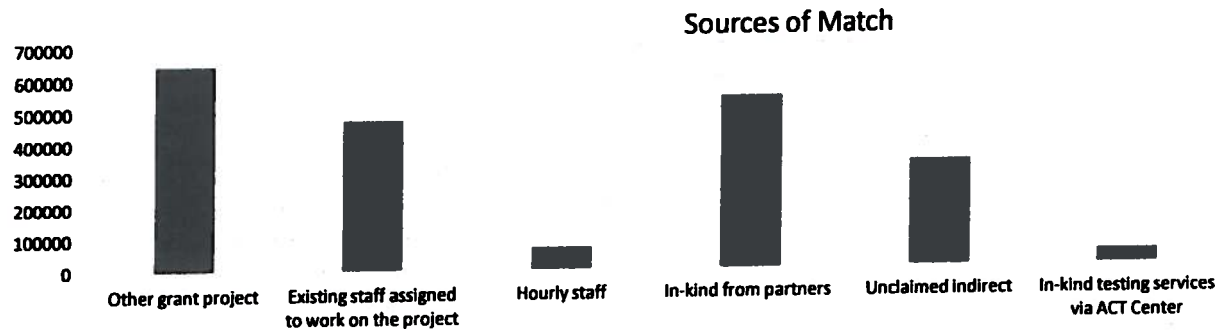


Sources of Match for Econ Dev Projects



Source of Match for DSN Projects	Global Trade	Small Business	ICT/Digital Media	Retail Hospitality Tourism	SBDC	Statewide Sector Navigator ICT/Digital Media	TOTAL
Other grant project		517,760			127,862		645,622
Existing staff assigned to work on the project	62,168		161,475	72,153	173,138		468,934
Hourly staff	66,438			0			66,438
In-kind from partners	14,904		60,000	40,147	84,089	335,850	534,990
Unclaimed indirect	56,490			45,200	226,911		328,601
In-kind testing services via ACT Center				42,500			42,500
	200,000	517,760	221,475	200,000	612,000	335,850	2,087,085

Program Activities

ICT / Digital Media

Robert Miller (SCC) – Robbie participates in our Regional Collaborative meetings and committee meetings. He has also used the meetings to get feedback and promote the new certificate in App. Development at SCC.

Herb Cohen (SCC) – Herb is an adjunct faculty and an active participant as well in our regional meeting and committee meetings. We partnered on an enrollment strategy along with Orange Unified to increase the number of high school students in Herb's class.

Kari Irwin (SCC) – Kari participates in our meetings as well, and uses our services for curriculum approval and to validate Labor Market Information. I also participate in their CTE Technical Advisory Committee.

Stephanie Clark – (SAC) – Stephanie is the new faculty member at the DMC who replaced Sharon Brown; she just recently started participating in our meetings, but we are already in conversations to use the students in her upcoming Digital Media portfolio class to do projects with our incubator companies.

Patricia Waterman – (SAC) – Patricia just started participating since she just came back from a one-year Sabbatical; we planned to develop an IDRC grant proposal for Game Development, and will be making some funds available for her for professional development.

Madeline Grant – (SAC) - Getting Santa Ana college courses to align with the Business Information Worker pathway, which is set to go statewide. Provided LMI information pertaining to courses in her area

Retail / Hospitality / Tourism

John Russo (SAC) – Adjunct Faculty Member in marketing served as Chairman for the RHT Board, comprised of faculty from other regional colleges, representatives from WIBs, ROPs and employers in RHT

Melody Vaught (SCC), Administrative Secretary for Vice President of Academic Affairs, serves as a member on the RHT Advisory Board and Retail Board. Assisted with the debut of Retail REVEAL event at Westminster Mall.

Kyla Benson (SAC) – F/T Faculty Member and Department Chair (Fashion Design and Nutrition) is partnering on the Doing What Matters framework to create career pathways for students interested in making Fashion Design their professional career with the use of the WGSN Fashion Trend Forecasting and Analysis online subscription sponsored by RHT/DSN.

Bart Hoffman, Dean of CTE, and Kimberly Mathews, CTE Special Projects Director, received updated instructional tools to allow high school seniors to continue their culinary arts track at SAC.

Madeline Grant (SAC), Interim Dean, Business Division, collaborating with RHT/DSN to institute a Customer Service Academy certificate program on campus.

Global Trade & Logistics

Funding provided: to SAC and Faculty:

\$41,450 to SAC for the Global Skills Certificate development and delivery online.

\$1,000 (\$500 each) in stipends to two SAC adjunct faculty to participate in an externship

DSN grant will subsidize the exam fee (\$395) for eligible faculty that want to sit for the Certified Global Business Professional (CGBP) Exam and obtain this industry recognized credential.

Free CGBP exam prep workshop (\$500) for faculty and students

Faculty Participation:

SUSAN DAMON - Global Business & Entrepreneurship, Adjunct Faculty, SAC

MADLINE GRANT - Business Division, Interim Dean, SAC

ALI KOWSARI - Global Business & Entrepreneurship, Adjunct Faculty, SAC

RANDALL LONG - Global Business & Entrepreneurship, Adjunct Faculty, SAC

GABRIEL SHWEIRI - Global Business & Entrepreneurship, Chair, SAC

DIANA TODARO - Global Business & Entrepreneurship, Adjunct Faculty, SAC

Small Business

Funding provided:

SAC GBE - \$50,000

SAC Freelancer - \$31,000

Kyla Benson, SAC Fashion Design Merchandising - \$1500

Chris Cannon, SAC Theater Arts - \$7,500

Faculty Participation:

Glenn Doolittle, SAC Global Business & Entrepreneurship

Gabriel Shweiri, SAC Global Business & Entrepreneurship

Brennan Carr, SAC Business Administration

John Russo, SAC Marketing Dept.

Eve Kikawa, Dean, SAC Fine & Performing Arts

Steven Deeley, SCC Business Division

Kari Irwin, SCC Career Technical Education

Melody Vaught, SCC Counseling

Patricia Waterman, Instructor: SAC Fine & Performing Arts

Susan Damon, Instructor: SAC Global Business & Entrepreneurship