Rancho Santiago Community College District (RSCCD) creates a significant positive impact on the business community and generates a return on investment to their major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2016-17.

## IMPACT ON THE BUSINESS COMMUNITY

During the analysis year, RSCCD and their students added $1.6 billion in income to the Orange County economy, approximately equal to 0.6% of the county’s total gross regional product (GRP). RSCCD’s impact supported 19,504 jobs in FY 2016-17. For perspective, this means that one out of every 116 jobs in Orange County is supported by the activities of RSCCD and their students. The economic impacts of RSCCD break down as follows:

### Operations spending impact
- RSCCD employed 2,117 full-time and part-time employees including district staff in FY 2016-17. Payroll amounted to $178 million, much of which was spent in Orange County to purchase groceries, clothing, and other household goods and services. The colleges spent another $82.4 million to support their day-to-day operations.
- The net impact of the colleges’ payroll and expenses in Orange County during the analysis year was approximately $276.6 million in income.

### Construction spending impact
- RSCCD commissioned contractors to build or renovate facilities during the analysis year, generating a short-term infusion of spending and jobs in the county economy.
- The net impact of the RSCCD’s construction spending in FY 2016-17 was $18.1 million in added income for Orange County.

### Student spending impact
- A number of students would have left the county if not for RSCCD. These retained students spent money on groceries, transportation, rent, and so on at county businesses.
• The expenditures of retained students during the analysis year added approximately $116.8 million in income to the Orange County economy.

Alumni impact
• Over the years, students have studied at RSCCD and entered or re-entered the workforce with newly-acquired skills. Today, thousands of these former students are employed in Orange County.
• The impact of former students currently employed in the county workforce amounted to $1.2 billion in added income during the analysis year.

RETURN ON INVESTMENT TO STUDENTS, TAXPAYERS, AND SOCIETY

Student perspective
• RSCCD’s FY 2016-17 students paid a total present value of $43.2 million to cover the cost of tuition, fees, supplies, and interest on student loans. They also forewent $257 million in money that they would have earned had they been working instead of learning.
• In return for the monies invested in the colleges, students will receive a present value of $1.1 billion in increased earnings over their working lives. This translates to a return of $3.60 in higher future earnings for every dollar that students invest in their education. The average annual return for students is 13.2%.

Taxpayer perspective
• In FY 2016-17, state and local taxpayers in California paid $205 million to support the operations of RSCCD. The net present value of the added tax revenue stemming from the students’ higher lifetime earnings and the increased output of businesses amounts to $592 million in benefits to taxpayers. Savings to the public sector add another $78.5 million in benefits due to a reduced demand for government-funded services in California.
• Dividing benefits to taxpayers by the associated costs yields a 3.3 benefit-cost ratio, i.e., every dollar in costs returns $3.30 in benefits. The average annual return on investment for taxpayers is 10.0%.

Social perspective
• The economic base in California will grow by $8.4 billion over the course of the students’ working lives. Society will also benefit from $136.1 million in present value social savings related to reduced crime, lower unemployment, and increased health and well-being across the state.
• For every dollar that society spent on RSCCD FY 2016-17 educations, society will receive a cumulative value of $14.90 in benefits, for as long as the FY 2016-17 student population at RSCCD remains active in the state workforce.

STUDENT RATE OF RETURN

For every $1 spent by...

<table>
<thead>
<tr>
<th>STUDENTS</th>
<th>$3.60</th>
<th>Gained in lifetime earnings for STUDENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>TAXPAYERS</td>
<td>$3.30</td>
<td>Gained in added taxes and public sector savings for TAXPAYERS</td>
</tr>
<tr>
<td>SOCIETY</td>
<td>$14.90</td>
<td>Gained in added state revenue and social savings for SOCIETY</td>
</tr>
</tbody>
</table>

Average Annual Return for RSCCD Students
Stock Market
Average Annual Return*
Interest Earned on Savings Account (National Rate Cap)**

13.2%
10.1%
0.8%

** FDIC.gov, 7-2017.