In the heart of Orange County lies Rancho Santiago Community College District, home of one of the state’s oldest community colleges, Santa Ana College, and also one of its newest, Santiago Canyon College.

Both colleges provide education for academic transfer and careers, courses for personal and professional development, and customized training for business and industry.

In addition to Santa Ana College and Santiago Canyon College campuses, the district’s facilities include the Centennial and Orange Continuing Education Centers, the Digital Media Center, Joint Powers Fire Training Center, the Orange County Sheriff’s Regional Training Academy, the College and Workforce Preparation Center, and the District Operations Center.
Solutions for Business
The RSCCD district is an active partner with Orange County businesses and industries to expand the knowledge base for increased competitiveness and an improved quality of life for all residents.

Through its economic and workforce development programs, the college district delivers proven instructional services that yield workforce improvements.

Investing in Economic Growth and Global Competitiveness

To compete in today’s economy, a company’s workforce must be dynamic, efficient, and flexible. Technology has raised the skill level required for nearly all occupations. Employers are finding significant skill gaps that hinder the performance of their workforce.

Sometimes the solutions are simple and straightforward. Other times, the causes of the problems are less clear. Before spending unnecessary funds on training that may or may not cure the problem, some employers choose to utilize a performance consultant to ensure that the proper training is being sought and that the training is transferred to improved on-the-job performance.

Workforce Development

Our mission is to develop an employee’s skills and knowledge that can help a company achieve the full potential of its human resources to reach its goals.

One of RSCCD’s missions is to help local businesses meet their goals by providing convenient, affordable employee training solutions.

We create tailored programs that fit our business clients’ needs. Whether your company needs employee training, employee skills assessments, outplacement assistance, or other human resources management assistance, we can help your company in attaining the highest levels of employee performance and productivity.
Students and society as a whole enjoy a range of benefits due to their educational investment in RSCCD. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

**RSCCD Increases Tax Revenue**

- Approximately **99%** of RSCCD’s students remain in California upon completing their educational goals. As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students’ working lives, state and local government in California will collect a present value of **$592 million** in the form of higher tax receipts.

**RSCCD Reduces Government Costs**

- RSCCD students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a present value of **$78.5 million** in savings to government over the students’ working careers.

**RSCCD Is a Solid Investment for State and Local Taxpayers**

- In FY 2016-17, state and local taxpayers in California paid **$205 million** to support the operations of RSCCD.
- For every $1 of public money spent on RSCCD, taxpayers receive a cumulative return of **$3.30** over the course of students’ working lives in the form of higher tax receipts and public sector savings.
- Taxpayers see an average annual internal rate of return of **10.0%** on their investment in RSCCD. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

**Summary of the Taxpayer Investment**

- **3.3** Benefit-cost ratio
- **10.0%** Rate of return
Your Constituents, Our Students
California’s 34th Senate District • Rancho Santiago CCD

900,000+
Individuals living within your district.

Constituents enrolled in college credit programs at RSCCD:
24,836

Constituents enroll in the FREE RSCCD Adult Basic Education Programs, such as ESL, Citizenship and Career Education.

Constituents earned 2986 associate degrees and 5207 certificates last year.

Constituents transferred to four-year institutions; local universities CSUF, CSULB and UCI were among the most popular destinations in 2017-18.

256
Constituents with verified disabilities attend RSCCD and have equal access to educational opportunities.

258
Veteran constituents attend RSCCD and receive help to transition from soldiers to scholars.

2,911
High school graduates attended RSCCD in their first semester after graduation.

Diverse Constituents Attending RSCCD

- African American 1%
- American-Indian <1%
- Asian 4%
- Latino 69%
- White 6%
- Multi-Ethnicity 14%
- Other/Not Reported 6%

54%
Constituents enrolled at RSCCD receive federal and state financial aid to pay for their education.

68%
Constituents attend RSCCD on a part-time basis.

26
Average age of constituents at RSCCD.
In 1915, Santa Ana Junior College opened its doors to 26 students as a department of Santa Ana High School. It was the second junior college founded in Orange County, behind Fullerton College, and the fourth oldest in all of California.

Santa Ana College (SAC) is known for its academic programs as well as top-ranked student services. Students can enroll for full semester, mini-semester (GR8 Weeks), weekend and online classes. A wide variety of courses are available in business, math and sciences, arts and humanities, and career and vocational education. SAC offers over 300 subjects leading to the associate degree in science or arts or vocational certificate of competency.

For the past six consecutive years, Santa Ana College has been recognized by Community College Week as one of the top associate degree producers nationally for minority students. The college is ranked 20th among the top 100 associate degree producers for “total minority” students in the nation.
Santa Ana College is over 100 years old, so change and innovation is a part of our DNA. Check out some of the amazing programs that set us apart.

**INNOVATIVE PROGRAMS**

**ACCOUNTING**

**American Sign Language**

**Anthropology**

**Art**

**Automotive**

**Biology**

**Biotechnology**

**Black Studies**

**Business**

**Business Applications and Technology**

**Chemistry**

**Chicano Studies**

**Child Development**

**Communication & Media Studies**

**Communication Studies**

**Community Social Services**

**Computer Information Systems**

**Computer Science**

**Criminal Justice**

**Dance**

**Diesel Technology**

**Earth Science**

**Economics**

**Education**

**Engineering**

**English**

**Entrepreneurship**

**Ethnic Studies**

**Fashion Design**

**Fire Technology**

**Geography**

**Geology**

**History**

**International Business**

**Kinesiology**

**Law**

**Liberal Arts**

**Library Technology**

**Management**

**Manufacturing Technology**

**Marketing**

**Mathematics**

**Medical Assistant**

**Modern Languages**

**Music**

**Nursing**

**Nutrition and Dietetics**

**Occupational Therapy Assistant**

**Paralegal**

**Pharmacy Technology**

**Philosophy**

**Photography**

**Physics**

**Political Science**

**Psychology**

**Science**

**Social Science**

**Sociology**

**Speech-Language Pathology Assistant**

**Television/Video Communications**

**Theatre Arts**

**Welding Technology**

**Women’s Studies**
Students and society as a whole enjoy a range of benefits due to their educational investment in SAC. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

**SAC INCREASES TAX REVENUE**
- Approximately 99% of SAC’s students remain in California upon completing their educational goals. As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students’ working lives, state and local government in California will collect a present value of $393.6 million in the form of higher tax receipts.

**SAC REDUCES GOVERNMENT COSTS**
- SAC students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a present value of $54.2 million in savings to government over the students’ working careers.

**SAC IS A SOLID INVESTMENT FOR STATE AND LOCAL TAXPAYERS**
- In FY 2016-17, state and local taxpayers in California paid $138.9 million to support the operations of SAC.
- For every $1 of public money spent on SAC, taxpayers receive a cumulative return of $3.20 over the course of students’ working lives in the form of higher tax receipts and public sector savings.
- Taxpayers see an average annual internal rate of return of 9.7% on their investment in SAC. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

**SUMMARY OF THE TAXPAYER INVESTMENT**
- **3.2** Benefit-cost ratio
- **9.7%** Rate of return
Headcount Enrollment

<table>
<thead>
<tr>
<th>Program Type</th>
<th>Fall 2017 (n = 36,543)</th>
<th>Spring 2018 (n = 37,821)</th>
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<tr>
<td>Noncredit</td>
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<td>10,653</td>
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<tr>
<td>Credit</td>
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<td>27,168</td>
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<tr>
<td>Full-time</td>
<td>5,704</td>
<td>4,744</td>
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<tr>
<td>Part-time</td>
<td>21,567</td>
<td>22,424</td>
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</table>

Student Ethnicity

- African-American 1.2%
- Asian/Pacific/Filipino 8.8%
- Latino 53.5%
- Native American/Alaskan 0.2%
- White 14.0%
- Multi-Ethnicity 1.1%
- Other/Unreported 21.2%

Student Gender

- Female 45%
- Male 55%

Student Age

- ≤19 17%
- 20-24 20%
- 25-29 14%
- 30-39 16%
- 40-49 13%
- 50+ 13%

Degrees and Certificates Awarded

- 2,165 Associate Degrees
- 692 Associate Degrees for Transfer
- 10,040 Certificates
- 1,840 Noncredit Certificates

Transfers to Four-Year Universities

- California University 1,122
- University of California 234
- Private/Out-of-State 632

Staffing

- Full-time Faculty 261
- Part-time Faculty 1,504
- Full-time Support Staff 236
- Part-time Support Staff 134
- Management 37

Price per Course Unit

- California Resident $46
- Non-Resident $285
Our Mission

Santiago Canyon College is an innovative learning community dedicated to intellectual and personal growth. Our purpose is to foster student success and to help students achieve these core outcomes: to learn, to act, to communicate and to think critically. We are committed to maintaining standards of excellence and providing accessible, transferable, and engaging education to a diverse community.

College Leadership

John L. Hernandez, Ph.D., President
Marilyn Flores, Ph.D., Vice President of Academic Affairs
Syed Rizvi, Vice President of Student Services
Arleen Satele, Ed.D., Vice President of Administrative Services
Jose Vargas, Vice President of Continuing Education

In 1985, Santiago Canyon College (then called the Rancho Santiago Orange campus) opened its doors to about 2,500 students on its 82 acre campus. The college became independently accredited by the ACCJC in January of 2000.

Santiago Canyon College recent facilities improvement and expansion include a new humanities building, athletics and aquatics center, science center, library building, student services/classroom building, maintenance and operations center, parking lots and soccer and softball fields thanks to bond Measure E, passed by voters in 2002.
SCC engages students through a vibrant Honors Program across multiple disciplines, whose students transfer to top universities.

Offers the most comprehensive water utility sciences program in Orange County. Graduates work at water districts and agencies throughout Southern California.

Offers through the Community Services Program a year round educational and recreational schedule of classes to suit all ages.

Directs the state’s largest trade’s apprenticeship program providing skilled workers in the fields of carpentry, cosmetology, electricity, maintenance mechanic, operating engineer, power lineman, and surveying.

Offers a comprehensive STEM program with dedicated counselors and a series of supplemental instruction resources including Math Study Hall (MaSH), Science Teaching and Resource (STAR) Center and a comprehensive Supplemental Instruction (SI) program.

ACADEMIC PROGRAMS

Associate Arts and Associate of Science Degrees and/or Certificates

<table>
<thead>
<tr>
<th>Accounting</th>
<th>Computer Science</th>
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<tbody>
<tr>
<td>American Sign Language</td>
<td>Cosmetology</td>
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<tr>
<td>Anthropology</td>
<td>Economics</td>
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<tr>
<td>Apprenticeship - Carpentry</td>
<td>Education</td>
</tr>
<tr>
<td>Apprenticeship - Cosmetology</td>
<td>Electrician</td>
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<tr>
<td>Apprenticeship - Electricity</td>
<td>English</td>
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<tr>
<td>Apprenticeship - Mechanic</td>
<td>Geology</td>
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<tr>
<td>Apprenticeship - Operating Engineers</td>
<td>General Education (CSU)</td>
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<tr>
<td>Apprenticeship - Power Lineman</td>
<td>General Education (IGETC)</td>
</tr>
<tr>
<td>Apprenticeship - Surveying</td>
<td>Geography</td>
</tr>
<tr>
<td>Art</td>
<td>Geology</td>
</tr>
<tr>
<td>Astronomy</td>
<td>History</td>
</tr>
<tr>
<td>Biology</td>
<td>Kinesiology</td>
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<td>Business</td>
<td>Liberal Arts</td>
</tr>
<tr>
<td>Chemistry</td>
<td>Management</td>
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<tr>
<td>Child Development</td>
<td>Marketing</td>
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<tr>
<td>Communication</td>
<td>Mathematics</td>
</tr>
<tr>
<td>Computer Information Systems</td>
<td>Modern Foreign Languages</td>
</tr>
<tr>
<td></td>
<td>Philosophy</td>
</tr>
<tr>
<td></td>
<td>Physics</td>
</tr>
<tr>
<td></td>
<td>Political Science</td>
</tr>
<tr>
<td></td>
<td>Psychology</td>
</tr>
<tr>
<td></td>
<td>Public Works</td>
</tr>
<tr>
<td></td>
<td>Real Estate</td>
</tr>
<tr>
<td></td>
<td>Science</td>
</tr>
<tr>
<td></td>
<td>Social Science</td>
</tr>
<tr>
<td></td>
<td>Sociology</td>
</tr>
<tr>
<td></td>
<td>Spanish</td>
</tr>
<tr>
<td></td>
<td>Survey/Mapping Sciences</td>
</tr>
<tr>
<td></td>
<td>Television/Video Communications</td>
</tr>
<tr>
<td></td>
<td>Water Utility Science</td>
</tr>
<tr>
<td></td>
<td>Women’s Studies</td>
</tr>
</tbody>
</table>
Students and society as a whole enjoy a range of benefits due to their educational investment in SCC. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

**SCC Increases Tax Revenue**
- Approximately 99% of SCC’s students remain in California upon completing their educational goals. As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students’ working lives, state and local government in California will collect a present value of $188.5 million in the form of higher tax receipts.

**SCC Reduces Government Costs**
- SCC students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a present value of $24.3 million in savings to government over the students’ working careers.

**SCC Is a Solid Investment for State and Local Taxpayers**
- In FY 2016-17, state and local taxpayers in California paid $66.1 million to support the operations of SCC.
- For every $1 of public money spent on SCC, taxpayers receive a cumulative return of $3.20 over the course of students’ working lives in the form of higher tax receipts and public sector savings.
- Taxpayers see an average annual internal rate of return of 8.9% on their investment in SCC. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

**SUMMARY OF THE TAXPAYER INVESTMENT**
- **3.2** Benefit-cost ratio
- **8.9%** Rate of return
Headcount Enrollment

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<tr>
<td>Credit</td>
<td>11,999</td>
<td>11,991</td>
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<tr>
<td>Full-time</td>
<td>2,961</td>
<td>2,546</td>
</tr>
<tr>
<td>Part-time</td>
<td>9,038</td>
<td>9,445</td>
</tr>
</tbody>
</table>

Student Ethnicity

- African-American 2.1%
- Asian/Pacific/Filipino 8.6%
- Latino 47.3%
- Native American/Alaskan 0.2%
- White 26.6%
- Multi-Ethnicity 2.9%
- Other/Unreported 12.3%

Student Gender

- Female 44%
- Male 56%

Student Age

- ≤19 25%
- 20-24 26%
- 25-29 15%
- 30-39 15%
- 40- 8%
- 50+ 11%

Degrees and Certificates Awarded

- Associate Degrees: 1,142
- Associate Degrees for Transfer: 545
- Certificates: 1,372
- Noncredit Certificates: 622

Transfers to Four-Year Universities

- California University: 806
- University of California: 188
- Private/Out-of-State: 544

Staffing

- Full-time Faculty: 121
- Part-time Faculty: 604
- Full-time Support Staff: 121
- Part-time Support Staff: 64
- Management: 24

Price per Course Unit

- California Resident: $46
- Non-Resident: $285

SEE MORE OF SCC

www.facebook.com/SantiagoCanyonCollege
www.twitter.com/SantiagoCanyon

RSCCD Office of Research, Planning and Institutional Effectiveness
ORANGE COUNTY  
Small Business Development Center  
Economic Impact/Capital Infusion for  
California State Senate 34th District, 2016-2018  
(hosted by the Rancho Santiago Community College District)  

As a trusted resource for launching, growing and expanding your business since 1991, the Orange County SBDC helps businesses to grow and thrive. The Orange County SBDC’s services include training, access to resources, and no-charge, one-on-one, confidential consulting covering business development, operations, marketing, financing, and government and corporate contracting. Workshops, seminars, and conferences are offered on a variety of topics including access to capital, traditional and online marketing, and sales. Our dedicated team has guided small business owners and entrepreneurs to achieve success.

Orange County SBDC, an accredited member of the Association of Small Business Development Centers, is recognized by the U.S. Small Business Administration (SBA) with the Distinguished Center of Excellence Award.

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
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<tbody>
<tr>
<td>New Businesses Created</td>
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<td></td>
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<tr>
<td>Bought/Started Business Milestones</td>
<td>15</td>
<td>23</td>
<td>18</td>
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<tr>
<td>New Businesses Created</td>
<td>15</td>
<td>22</td>
<td>20</td>
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<tr>
<td>Job Created (Full and Part-Time)</td>
<td>138</td>
<td>285</td>
<td>187</td>
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<tr>
<td>Job Retained</td>
<td>176</td>
<td>115</td>
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<tr>
<td>Change in Sales</td>
<td>$9,486,812</td>
<td>$1,108,717</td>
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<td>SBA Loans, Dollar Amount</td>
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<td>Non-SBA Loans, Dollar Amount</td>
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<tr>
<td>Number of Loans</td>
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<tr>
<td>Dollar Amount of Loans</td>
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<tr>
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<td>$1,614,695</td>
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<td>Total Capital (Loans + Equity)</td>
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<tr>
<td>Number of Loans/Equity</td>
<td>34</td>
<td>71</td>
<td>38</td>
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<tr>
<td>Dollar Amount of Loans/Equity</td>
<td>$1,844,695</td>
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<td>Total Counselor Hours</td>
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<td>Clients Counseled</td>
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<td>Total Clients Counseled</td>
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<td>174</td>
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<tr>
<td>Number of New Clients Counseled</td>
<td>96</td>
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<td>Clients Hours</td>
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<td>Total Client Hours</td>
<td>1,570</td>
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<td>New Client Hours</td>
<td>714</td>
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<td>Extended Engagement Clients</td>
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<tr>
<td>(since prior year)</td>
<td>126</td>
<td>104</td>
<td>84</td>
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<td>Long Term Clients</td>
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<tr>
<td>(since prior fiscal year)</td>
<td>123</td>
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<tr>
<td>Total Training Events</td>
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<td>44</td>
<td>38</td>
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<tr>
<td>Total Training Event Sessions</td>
<td>56</td>
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<td>Training Attendees</td>
<td>1,585</td>
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**California 34th Senate District * Rancho Santiago CCD**

**Chambers of Commerce**

<table>
<thead>
<tr>
<th>Chamber of Commerce</th>
<th>Address</th>
<th>City, State  Zip</th>
<th>Phone</th>
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</thead>
<tbody>
<tr>
<td>Anaheim Chamber of Commerce</td>
<td>2099 S State College Blvd #650</td>
<td>Anaheim, CA 92806</td>
<td>(714) 758-0222</td>
</tr>
<tr>
<td>Asian Business Association of OC</td>
<td>3943 Irvine Blvd, #14</td>
<td>Irvine, CA 92602</td>
<td>(949) 294-1056</td>
</tr>
<tr>
<td>Orange County Black Chamber</td>
<td>17891 Cartwright</td>
<td>Irvine, CA 92614</td>
<td>(714) 547-2646</td>
</tr>
<tr>
<td>Costa Mesa Chamber of Commerce</td>
<td>1700 Adams Ave #101</td>
<td>Costa Mesa, CA 92626</td>
<td>(714) 885-9090</td>
</tr>
<tr>
<td>Filipino American Chamber of Commerce OC</td>
<td>1748 W. Katella Ave. Ste. 200</td>
<td>Orange, CA 92867</td>
<td>(714) 501-2732</td>
</tr>
<tr>
<td>Fountain Valley Chamber of Commerce</td>
<td>10055 Slater Ave #250</td>
<td>Fountain Valley, CA 92708</td>
<td>(714) 962-3822</td>
</tr>
<tr>
<td>Garden Grove Chamber of Commerce</td>
<td>12866 Main St #102</td>
<td>Garden Grove, CA 92840</td>
<td>(714) 638-7950</td>
</tr>
<tr>
<td>Huntington Beach Chamber of Commerce</td>
<td>2134 Main St #100</td>
<td>Huntington Beach, CA 92648</td>
<td>(714) 536-8888</td>
</tr>
<tr>
<td>Korean American Chamber of Commerce</td>
<td>9828 Garden Grove Blvd #207</td>
<td>Garden Grove, CA 92844</td>
<td>(714) 638-1440</td>
</tr>
<tr>
<td>Los Alamitos Chamber-Commerce</td>
<td>3231 Katella Ave</td>
<td>Los Alamitos, CA 90720</td>
<td>(562) 598-6659</td>
</tr>
<tr>
<td>National Hispanic Business Women’s Association</td>
<td>2020 N. Broadway Ste 100</td>
<td>Santa Ana, CA 92706</td>
<td>(714) 836-4042</td>
</tr>
<tr>
<td>Orange County Hispanic Chamber of Commerce</td>
<td>2130 E 4th St #160</td>
<td>Santa Ana, CA 92705</td>
<td>(714) 953-4289</td>
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<tr>
<td>OC Iranian American Chamber of Commerce</td>
<td>30100 Town Center Dr #155</td>
<td>Laguna Niguel, CA 92677</td>
<td>(949) 370-0102</td>
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<tr>
<td>Santa Ana Chamber of Commerce</td>
<td>1631 W Sunflower Ave C-35</td>
<td>Santa Ana, CA 92704</td>
<td>(714) 541-5353</td>
</tr>
<tr>
<td>Seal Beach Chamber of Commerce</td>
<td>201 8th St #120</td>
<td>Seal Beach, CA 90740</td>
<td>(562) 799-0179</td>
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<tr>
<td>Vietnamese American Chamber of Commerce</td>
<td>16027 Brookhurst St</td>
<td>Fountain Valley, CA 92708</td>
<td>(714) 887-9769</td>
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<tr>
<td>Westminster Chamber of Commerce</td>
<td>14491 Beach Blvd Suite B</td>
<td>Westminster, CA 92683</td>
<td>(714) 898-9648</td>
</tr>
<tr>
<td>Women in International Trade – OC</td>
<td>3843 S Bristol St, Suite 231</td>
<td>Santa Ana, CA 92704</td>
<td>(949) 851-1888</td>
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