

# Rancho Santiago CCD Joint Benefits Committee

Date: November 20, 2025

Presenter:

April Shoeleh, Sales Executive

Kim Gleeson, Assistant Vice President

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# Agenda

Review 2027 Medical Marketing Timeline

Benefits & Wellness Series: Scheduling & Topics

# REVIEW 2027 MEDICAL MARKETING TIMELINE

- Evaluate EAP options to maintain current benefits
- Anthem HMO Network Update – Optum Medical Groups May Terminate Effective January 1, 2026

Rancho Santiago Community College District  
 Joint Benefits Committee 2027 Medical Marketing Timeline  
 Requiring the quotes to be submitted in April 2026

Date	
February 2026	<u>JBC Meeting #1</u> <ul style="list-style-type: none"> <li>• Planning for Marketing: Overview of Marketing Request, Carriers, Census</li> <li>• Finalize RFP Documents</li> </ul>
February 2026	RFP Released – 2-month period for open RFP
March/April 2026	Work with Carrier/Pool Markets to Finalize Quotes
Late - April 2026	Proposals Due with <u>Illustrative Rates</u> ( <i>it may be difficult to obtain final rates outside of 6 months from renewal so likely the quotes will be illustrative vs. final</i> ) <ul style="list-style-type: none"> <li>• Review &amp; Analyze All Proposals (Keenan)</li> </ul>
Early - May 2026	<u>JBC Meeting #2</u> <ul style="list-style-type: none"> <li>• Presentation of Marketing Results based on Illustrative Quotes</li> <li>• Assess the proposal/carriers to determine which ones to proceed with for final interviews</li> </ul>
Mid/Late - May 2026	<u>JBC Meeting #3</u> <ul style="list-style-type: none"> <li>• Carrier/Pool Final Interviews</li> <li>• Provide JBC member with information to help educate their own members on potential options (<i>the rates will be illustrative until carriers/pools can provide final bindable rates which will likely be in June/July 2026</i>)</li> <li>• Allow membership to research disruption and finalize membership votes on carrier/pool options</li> <li>• Benefits Town Hall Meeting #1</li> </ul>
June / July 2026	<ul style="list-style-type: none"> <li>• Allow membership to research disruption and finalize membership votes on carrier/pool options</li> <li>• Benefits Town Hall Meeting #2</li> <li>• Benefits Town Hall Meeting #3</li> </ul> <u>JBC Meeting #4</u> <ul style="list-style-type: none"> <li>• Late July - Finalize Illustrative Rates for Carriers/Pools Selected for Finalist Interviews to produce Final Cost Analysis</li> </ul>
Mid – August 2026	<u>JBC Meeting #5</u> <ul style="list-style-type: none"> <li>• Marketing Decision Deadline for JBC Recommendation</li> </ul>
Early - September 2026	Board Decision – September 14, 2026.
Mid - September 2026	Finalize Renewal/Transition ASCIP Notice of Withdrawal Deadline (9/30/26) if a change is made. Implementation of New Plans Preparation for Open Enrollment
October 2026	Open Enrollment
December 2026	Confirm Carriers Have Received EDI File with Enrollment
January 2027	New Plan Year - January 1 <sup>st</sup>

# **BENEFITS & WELLNESS SERIES: SCHEDULING & TOPICS**

**QUESTIONS?**