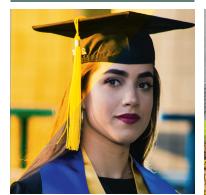
YOUR CONSTITUENTS



















RANCHO SANTIAGO COMMUNITY COLLEGE DISTRICT



Our Mission

The mission of the Rancho Santiago Community College District is to provide quality educational programs and services that address the needs of our diverse students and communities.

Board of Trustees

Phillip E. Yarbrough, President Claudia C. Alvarez, Vice President Zeke Hernandez, Clerk Arianna P. Barrios, Member John R. Hanna, Member Lawrence "Larry" R. Labrado, Member Nelida Mendoza, Member Elizabeth M. Weber, Student Trustee

District Leadership

Raúl Rodríguez, Ph.D., Chancellor
Peter Hardash, Vice Chancellor, Business
Operations and Fiscal Services
Enrique Perez, J.D., Vice Chancellor
Educational Services
Tracie Green, Vice Chancellor, Human
Resources
Linda Rose, Ed.D., SAC President
John Hernandez, Ph.D., SCC President

In the heart of Orange County lies Rancho Santiago Community College District, home of one of the state's oldest community colleges, Santa Ana College, and also one of its newest, Santiago Canyon College.

Both colleges provide education for academic transfer and careers, courses for personal and professional development, and customized training for business and industry.

In addition to Santa Ana College and Santiago Canyon College campuses, the district's facilities include the Centennial and Orange Continuing Education Centers, the Digital Media Center, Joint Powers Fire Training Center, the Orange County Sheriff's Regional Training Academy, the College and Workforce Preparation Center, and the District Operations Center.



Solutions for Business

The RSCCD district is an active partner with Orange County businesses and industries to expand the knowledge base for increased competitiveness and an improved quality of life for all residents.

Through its economic and workforce development programs, the college district delivers proven instructional services that yield workforce improvements.

The college district serves a population of more than 700,000 residents and encompasses 24 percent of Orange County's total area (193 square miles).

- The district offers educational programs in seven locations accounting for 1,130,456 square feet (not including any leased instructional space).
- The district serves 39,269 students in our college credit program.
- Continuing education courses are a substantial part of the college district's commitment to the community. In fall 2018, 14,419 students enrolled in these college preparation and career enhancing courses.
- RSCCD has become a regional leader in Career Technical Education enabling the district to develop stronger relationships with industry.

SEE MORE OF RSCCD
http://www.twitter.com/

www.|rsccd.edu

Investing in Economic Growth and Global Competitiveness

To compete in today's economy, a company's workforce must be dynamic, efficient, and flexible. Technology has raised the skill level required for nearly all occupations. Employers are finding significant skill gaps that hinder the performance of their workforce.

Sometimes the solutions are simple and straightforward. Other times, the causes of the problems are less clear. Before spending unnecessary funds on training that may or may not cure the problem, some employers choose to utilize a performance consultant to ensure that the proper training is being sought and that the training is transferred to improved on-the-job performance.

Workforce Development

Our mission is to develop an employee's skills and knowledge that can help a company achieve the full potential of its human resources to reach its goals.

One of RSCCD's missions is to help local businesses meet their goals by providing convenient, affordable employee training solutions.

We create tailored programs that fit our business clients' needs. Whether your company needs employee training, employee skills assessments, outplacement assistance, or other human resources management assistance, we can help your company in attaining the highest levels of employee performance and productivity.



TAXPAYERS' INVESTMENT

The Economic Value of Rancho Santiago Community College District | July 2018

Students and society as a whole enjoy a range of benefits due to their educational investment in RSCCD. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

RSCCD INCREASES TAX REVENUE

- Approximately 99% of RSCCD's students remain in California upon completing their educational goals. As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students' working lives, state and local government in California will collect a present value of \$592 million in the form of higher tax receipts.

RSCCD REDUCES GOVERNMENT COSTS

- RSCCD students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a
 present value of \$78.5 million in savings to government
 over the students' working careers.

RSCCD IS A SOLID INVESTMENT FOR STATE AND LOCAL TAXPAYERS

- In FY 2016-17, state and local taxpayers in California paid \$205 million to support the operations of RSCCD.
- For every \$1 of public money spent on RSCCD, taxpayers
 receive a cumulative return of \$3.30 over the course of
 students' working lives in the form of higher tax receipts
 and public sector savings.
- Taxpayers see an average annual internal rate of return of 10.0% on their investment in RSCCD. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

SUMMARY OF THE TAXPAYER INVESTMENT



3.3
Benefit-cost ratio



10.0% Rate of return



Your Constituents, Our Students

Santa Ana College • Santiago Canyon College



3,000,000+

Individuals living within Orange County.



Constituents enrolled in college credit programs at SAC & SCC:

58,351

30,877

Constituents enroll in the FREE Adult Basic Education Programs, such as ESL, Citizenship and Career Education.



Constituents earned 4,560 associate degrees and 11,446 certificates last year.

3,526

Constituents transferred to four-year institutions; local universities CSUF, CSULB and UCI were among the most popular destinations in 2017-18.



448

Constituents with verified disabilities attend SAC/SCC and have equal access to educational opportunities.

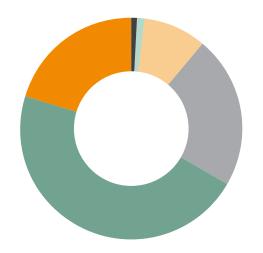
462

Veteran constituents attend SAC/SCC and receive help to transition from soldiers to scholars.

4,483

High school graduates attended SAC/SCC in their first semester after graduation.

Diverse Constituents Attending SAC & SCC



African American 1%

 $\textbf{American-Indian} \ \ 0\%$

Asian 7% Latino 47%

White 13%

Multi-Ethnicity 8%

Other/ Not Reported 27%

33%

Constituents enrolled at SAC/SCC receive federal an state financial aid to pay for their education.

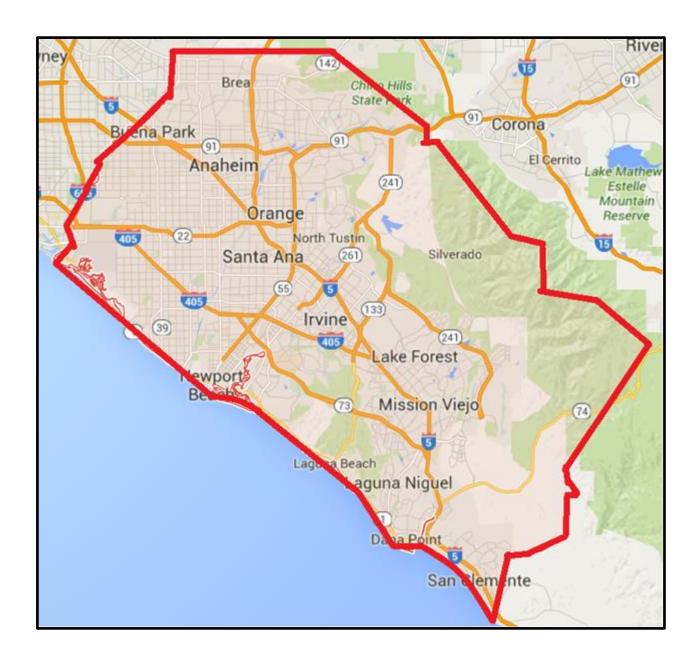
Constituents attend SAC/SCC on a part-time basis.



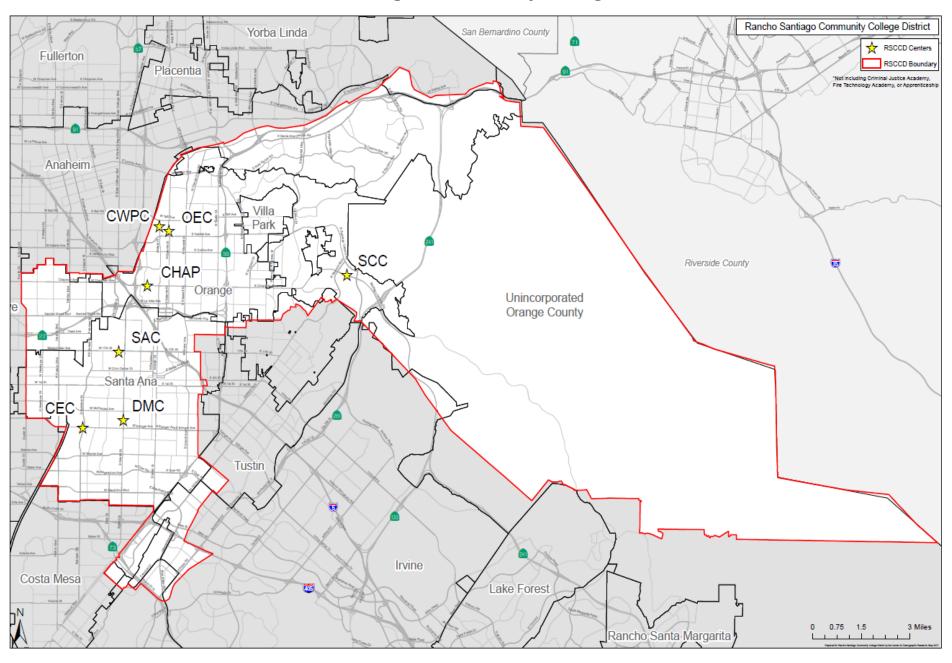
30

Average age of constituents at SAC/SCC.

County of Orange, California



Rancho Santiago Community College District



SANTA ANA COLLEGE





Leadership

Linda D. Rose, Ed.D., President Jeffrey N. Lamb, Ed.D., Vice President, Academic Affairs

Vaniethia Hubbard, Ed.D., Vice President, Student Services

James Kennedy, Ph.D., Vice President, Continuing Education

Bart Hoffman, Ed.D., Interim Vice President,
Administrative Services

Our Mission

The mission of Santa Ana College is to be a leader and partner in meeting the intellectual, cultural, technological and workforce development needs of our diverse community. Santa Ana College provides access and equity in a dynamic learning environment that prepares students for transfer, careers and lifelong intellectual pursuits in a global community.

SEE MORE OF SAC



www.facebook.com/SantaAnaCollege www.twitter.com/Santa Ana College



In 1915, Santa Ana Junior College opened its doors to 26 students as a department of Santa Ana High School. It was the second junior college founded in Orange County, behind Fullerton College, and the fourth oldest in all of California.

Santa Ana College (SAC) is known for its academic programs as well as top-ranked student services. Students can enroll for full semester, mini-semester (GR8 Weeks), weekend and online classes. A wide variety of courses are available in business, math and sciences, arts and humanities, and career and vocational education. SAC offers over 300 subjects leading to the associate degree in science or arts or vocational certificate of competency.

For the past six consecutive years, Santa Ana College has been recognized by <u>Community College Week</u> as one of the top associate degree producers nationally for minority students. The college is ranked 20th among the top 100 associate degree producers for "total minority" students in the nation.



INNOVATIVE PROGRAMS

Santa Ana College is over 100 years old, so change and innovation is a part of our DNA. Check out some of the amazing programs that set us apart.

PERSONALIZED SERVICES

- Academic Talent Search
- College Preparation
- Guardian Scholars
- University Transfer Preparation
- Loaner Laptops
- Peer Mentors
- Outreach
- Santa Ana Adelante
- Scholarship Program
- Student Life
- Student Success & Equity
- Student Support Services Program
- Support for International Students
- Veterans Resources



ACADEMIC PROGRAMS

Bachelor's Degree in Occupational Studies

Santa Ana College is the only college in the area that offers a bachelor's degree in Occupational Studies. Designed for busy professionals, this program builds upon your associate's degree in Occupational Therapy Assistant with online, evening and weekend classes.

Associate Arts and Associate of Science Degrees and/or Certificates

Accounting

American Sign Language

Anthropology

Art

Automotive

Biology Biotechnology

Black Studies

Business

Business Applications and Technology

Chemistry

Chicano Studies

Child Development

Communication & Media Studies

Communication Studies

Community Social Services

Computer Information Systems

Computer Science Criminal Justice

Dance

Diesel Technology Earth Science Economics

Education Engineering

English

Entrepreneurship

Ethnic Studies

Fashion Design

Fire Technology

Geography

Geology

History

International Business

Kinesiology

Law

Liberal Arts

Library Technology Management

Manufacturing Technology

Marketing

Mathematics Medical Assistant

Modern Languages

Music

Nursing

Nutrition and Dietetics

Occupational Therapy Assistant

Paralegal

Pharmacy Technology

Philosophy Photography

Filotograph

Physics

Political Science

Psychology

Science Social Science

Social Science Sociology

Speech-Language Pathology Assistant

Television/Video Communications

Theatre Arts

Welding Technology

Women's Studies



TAXPAYERS' INVESTMENT

The Economic Value of Santa Ana College | July 2018

Students and society as a whole enjoy a range of benefits due to their educational investment in SAC. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

SAC INCREASES TAX REVENUE

- Approximately 99% of SAC's students remain in California upon completing their educational goals.
 As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students' working lives, state and local government in California will collect a present value of \$393.6 million in the form of higher tax receipts.

SAC REDUCES GOVERNMENT COSTS

- SAC students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a
 present value of \$54.2 million in savings to government
 over the students' working careers.

SAC IS A SOLID INVESTMENT FOR STATE AND LOCAL TAXPAYERS

- In FY 2016-17, state and local taxpayers in California paid
 \$138.9 million to support the operations of SAC.
- For every \$1 of public money spent on SAC, taxpayers receive a cumulative return of \$3.20 over the course of students' working lives in the form of higher tax receipts and public sector savings.
- Taxpayers see an average annual internal rate of return of 9.7% on their investment in SAC. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

SUMMARY OF THE TAXPAYER INVESTMENT



3.2 Benefit-cost ratio



9.7%Rate of return





Headcount Enrollment

Program Type	Fall 2017 (n = 36,543)	Spring 2018 (n = 37,821)
Noncredit	9,272	10,653
Credit	27,271	27,168
Full-time	5,704	4,744
Part-time	21,567	22,424

Degrees and Certificates Awarded



Associate Degrees 2,165 692 Associate Degrees for Transfer



10,040 Certificates 1,840

Noncredit Certificates

Student Ethnicity

African-American 1.2%

Asian/Pacific/Filipino 8.8%

Latino **53.5%**

Native American/Alaskan 0.2%

White **14.0%**

Multi-Ethnicity 1.1%

Other/Unreported 21.2%

Student Gender

Female 45% Male 55%

Transfers to Four-Year Universities

California University	1,122		
University of California	234		
Private/Out-of-State	632		

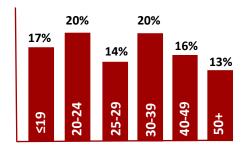
Staffing

Full-time Faculty	261
Part-time Faculty	1,504
Full-time Support Staff	236
Part-time Support Staff	134
Management	37

Price per Course Unit

California Resident \$46 Non-Resident \$285

Student Age



SEE MORE OF SAC





www.facebook.com/SantaAnaCollege www.twitter.com/Santa Ana College



SANTIAGO CANYON COLLEGE





Our Mission

Santiago Canyon College is an innovative learning community dedicated to intellectual and personal growth. Our purpose is to foster student success and to help students achieve these core outcomes: to learn, to act, to communicate and to think critically. We are committed to maintaining standards of excellence and providing accessible, transferable, and engaging education to a diverse community.

College Leadership

John L. Hernandez, Ph.D., President
Marilyn Flores, Ph.D., Vice President of
Academic Affairs
Syed Rizvi, Vice President of Student Services
Arleen Satele, Ed.D., Vice President of
Administrative Services
Jose Vargas, Vice President of Continuing
Education

SEE MORE Of SCC



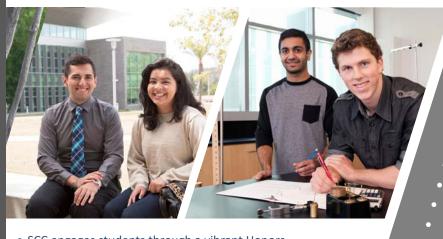
www.facebook.com/SantiagoCanyonCollege www.twitter.com/SantiagoCanyon

www.|sccollege.edu

In 1985, Santiago Canyon College (then called the Rancho Santiago Orange campus) opened its doors to about 2,500 students on its 82 acre campus. The college became independently accredited by the ACCJC in January of 2000.

Santiago Canyon College recent facilities improvement and expansion include a new humanities building, athletics and aquatics center, science center, library building, student services/classroom building, maintenance and operations center, parking lots and soccer and softball fields thanks to bond Measure E, passed by voters in 2002.

8045 E. Chapman Ave. Orange, CA 92869 714.628.4900



- SCC engages students through a vibrant Honors
 Program across multiple disciplines, whose students transfer to top universities.
- Offers the most comprehensive water utility sciences program in Orange County. Graduates work at water districts and agencies throughout Southern California.
- Offers through the Community Services Program a year round educational and recreational schedule of classes to suit all ages.
- Directs the state's largest trade's apprenticeship program providing skilled workers in the fields of carpentry, cosmetology, electricity, maintenance mechanic, operating engineer, power lineman, and surveying.

PERSONALIZED SERVICES

- Academic Success Center
- College Preparation
- Guardian Scholars
- Math Study Hall
- Pathways to Teaching Program
- HS and Community Outreach
- Student Support Services Trio
- Upward Bound Math and Science
- Veterans Resources
- Writing Center
- Transfer Success Center



 Offers a comprehensive STEM program with dedicated counselors and a series of supplemental instruction resources including Math Study Hall (MaSH), Science Teaching and Resource (STAR) Center and a comprehensive Supplemental Instruction (SI) program.

Philosophy

Psychology

Real Estate

Science

Sociology

Spanish

Public Works

Social Science

Political Science

Physics

ACADEMIC PROGRAMS

Computer Information Systems

Accounting

Associate Arts and Associate of Science Degrees and/or Certificates

Computer Science

Mathematics

American Sign Language
Anthropology
Earth Sciences
Apprenticeship - Carpentry
Economics
Apprenticeship - Cosmetology
Education
Apprenticeship - Electricity
Electrician
Apprenticeship - Mechanic
English

Apprenticeship - Operating Engineers Gemology

Apprenticeship - Power Lineman General Education (CSU)

Apprenticeship - Surveying General Education (IGETC)
Art Geography
Astronomy Geology
Biology History

Business Kinesiology
Chemistry Liberal Arts
Child Development Management
Communication Marketing

Survey/Mapping Sciences Television/Video Communications Water Utility Science

Women's Studies

Modern Foreign Languages



TAXPAYERS' INVESTMENT

The Economic Value of Santiago Canyon College | July 2018

Students and society as a whole enjoy a range of benefits due to their educational investment in SCC. A portion of these benefits accrues to state and local taxpayers in the form of higher tax receipts and a reduced demand for government-supported social services.

SCC INCREASES TAX REVENUE

- Approximately 99% of SCC's students remain in California upon completing their educational goals.
 As students earn more, they pay higher taxes. Employers also pay higher taxes through their increased output and spending.
- Over the students' working lives, state and local government in California will collect a present value of \$188.5 million in the form of higher tax receipts.

SCC REDUCES GOVERNMENT COSTS

- SCC students who achieve higher levels of education are statistically less likely to have poor health habits, commit crimes, or claim welfare or unemployment benefits.
- The improved lifestyles of students result in a reduced demand for government-supported services. Better health leads to reduced health care costs. Reduced crime leads to a reduced burden on the criminal justice system. Further, increased employability leads to fewer claims for welfare and unemployment benefits.
- As a result, taxpayers in the state of California will see a
 present value of \$24.3 million in savings to government
 over the students' working careers.

SCC IS A SOLID INVESTMENT FOR STATE AND LOCAL TAXPAYERS

- In FY 2016-17, state and local taxpayers in California paid
 \$66.1 million to support the operations of SCC.
- For every \$1 of public money spent on SCC, taxpayers receive a cumulative return of \$3.20 over the course of students' working lives in the form of higher tax receipts and public sector savings.
- Taxpayers see an average annual internal rate of return of 8.9% on their investment in SCC. This return compares favorably with the 0.6% discount rate used by the federal government to appraise long-term investments.

SUMMARY OF THE TAXPAYER INVESTMENT



3.2 Benefit-cost ratio



8.9%Rate of return



SANTIAGO CANYON COLLEGE 2017-18 FACT SHEET

Headcount Enrollment

Program Type	Fall 2017 (n = 17,145)	Spring 2018 (n = 18,336)
Noncredit	5,146	6,345
Credit	11,999	11,991
Full-time	2,961	2,546
Part-time	9,038	9,445

Degrees and Certificates Awarded



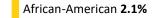
1,142 Associate Degrees545 Associate Degrees for Transfer

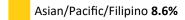


1,372 Certificates

622 Noncredit Certificates

Student Ethnicity





Latino **47.3**%

Native American/Alaskan 0.2%



Multi-Ethnicity 2.9%

Other/Unreported 12.3%

Student Gender

Female	44%
Male	56%

Transfers to Four-Year Universities

California University	806
University of California	188
Private/Out-of-State	544

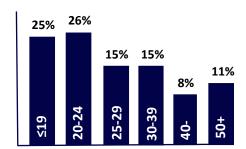
Staffing

Full-time Faculty	121
Part-time Faculty	604
Full-time Support Staff	121
Part-time Support Staff	64
Management	24

Price per Course Unit

California Resident	\$46
Non-Resident	\$285

Student Age



SEE MORE OF SCC





www.facebook.com/SantiagoCanyonCollege www.twitter.com/SantiagoCanyon



ORANGE COUNTY

Small Business Development Center

Economic Impact/Capital Infusion for Orange County 2016-2018

(hosted by the Rancho Santiago Community College District)

As a trusted resource for launching, growing and expanding your business since 1991, the Orange County SBDC helps businesses to grow and thrive. The Orange County SBDC's services include training, access to resources, and no-charge, one-on-one, confidential consulting covering business development, operations, marketing, financing, and government and corporate contracting. Workshops, seminars, and conferences are offered on a variety of topics including access to capital, traditional and online marketing, and sales. Our dedicated team has guided small business owners and entrepreneurs to achieve success.

Orange County SBDC, an accredited member of the Association of Small Business Development Centers, is recognized by the U.S. Small Business Administration (SBA) with the Distinguished Center of Excellence Award.

	2016	2017	2018
New Businesses Created			
Bought/Started Business Milestones	58	73	48
New Businesses Created	59	72	55
Job Created (Full and Part-Time)	388	464	303
Job Retained	368	340	98
Change in Sales	\$24,294,302	\$11,861,871	\$3,568,966
SBA Loans, Number of	10	18	2
SBA Loans, Dollar Amount	\$2,636,080	\$5,448,880	\$2,165,000
Non-SBA Loans, Number of	21	72	15
Non-SBA Loans, Dollar Amount	\$1,920,000	\$5,138,633	\$1,020,000
Total Loans			
Number of Loans	31	90	17
Dollar Amount of Loans	\$4,556,080	\$10,587,513	\$3,185,000
Equity Capital			
Number of Equity Capital	94	134	83
Dollar Amount of Equity Capital	\$12,748,300	\$7,823,296	\$3,220,561
Total Capital (Loans + Equity)			
Number of Loans/Equity	125	224	100
Dollar Amount of Loans/Equity	\$17,304,380	\$18,410,809	\$6,405,561
Total Counselor Hours	5,010	3,849	3,840
Clients Counseled			
Total Clients Counseled	709	612	679
Number of New Clients Counseled	337	348	401
Clients Hours			
Total Client Hours	5,019	3,847	3,798
New Client Hours	2,358	2,336	2,274
Extended Engagement Clients (since prior year)	383	321	291
Long Term Clients (since prior fiscal year)	433	384	288
Total Training Events	62	54	44
Total Training Event Sessions	62	54	44
Training Attendees	1,717	1,231	863

County of Orange * Rancho Santiago CCD Chambers of Commerce

Rancho Santiago Community College District and its colleges participate with all the chambers listed below to ensure we serve the many needs of our communities. We also have vested interest in chambers that have broader focus or those focusing on cultural business needs of our communities, such as those highlighted, to ensure that we serve our diverse student body.

Anaheim Chamber of Commerce

2099 S State College Blvd #650 Anaheim, CA 92806

Asian Business Association of OC 3943 Irvine Blvd, #14 Irvine, CA 92602

Orange County Black Chamber of Commerce 17891 Cartwright Irvine, CA. 92614

Costa Mesa Chamber of Commerce

1700 Adams Ave #101 Costa Mesa, CA 92626

Filipino American Chamber of Commerce OC 1748 W. Katella Ave. Ste. 200 Orange, CA 92867

Fountain Valley Chamber of Commerce

10055 Slater Ave #250 Fountain Valley, CA 92708

Garden Grove Chamber of Commerce

12866 Main St #102 Garden Grove, CA 92840

Huntington Beach Chamber of Commerce

2134 Main St #100 Huntington Beach, CA 92648

Korean American Chamber of Commerce 9828 Garden Grove Blvd #207 Garden Grove, CA 92844

Los Alamitos Chamber-Commerce

3231 Katella Ave Los Alamitos, CA 90720

National Hispanic Business Women's Association 2020 N. Broadway Ste 100 Santa Ana, CA 92706

North Orange County Chamber of Commerce

44 N Harbor Blvd #200 Fullerton, CA 92832

Orange Chamber of Commerce

1940 N Tustin St #107 Orange, CA 92865

Orange County Hispanic Chamber of Commerce 2130 E 4th St #160 Santa Ana, CA 92705

OC Iranian American Chamber of Commerce 30100 Town Center Dr #155 Laguna Niguel, CA 92677

Placentia Chamber of Commerce

117 N Main St Placentia, CA 92870

Santa Ana Chamber of Commerce

1631 W Sunflower Ave C-35 Santa Ana, CA 92704

Seal Beach Chamber of Commerce

201 8th St #120 Seal Beach, CA 90740

Tustin Chamber of Commerce

700 W First St #7 Tustin, CA 92780

Vietnamese American Chamber of Commerce

16027 Brookhurst St Fountain Valley, CA 92708

Westminster Chamber of Commerce

14491 Beach Blvd Suite B Westminster, CA 92683

Women in International Trade – OC 3843 S Bristol St, Suite 231 Santa Ana, CA 92704